GBCS SCHEME

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Fourth Semester MBA Degree Examination, November 2020 Organizational Leadership

Time: 3 hrs.

Max. Marks:100

| 1 | • | Define Leadership | (03 Marks) |
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| 1 | a. | Define Leadership. | , |
| | b. | What are the functions of Leadership? | (07 Marks) |
| | c. | What are the 10 roles that are commonly performed by all managers according | |
| | | Mintzberg? | (10 Marks) |
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| 2 | a. | What is Autocratic Leadership style? | (03 Marks) |
| _ | b. | Explain the Big Five model of Personality. | (07 Marks) |
| | c. | Explain the Leadership theory paradigm. | (10 Marks) |
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| • | a. | What do you mean by Personality and Personality Traits? | (03 Marks) |
| 3 | b. | Differentiate between X and Y Theories. | (07 Marks) |
| | c. | What are the traits of effective Leaders? | (10 Marks) |
| | ٥. | What do the state of others. | (201:24210) |
| | a. | Define the word Team. | (03 Marks) |
| 4 | | Explain the path goal theory. | (07 Marks) |
| | b. | | |
| | c. | Explain the major Motivational Theories. | (10 Marks) |
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| 5 | a. | What do you mean by virtual teams or GDT? | (03 Marks) |
| | b. | What are the essential for developing Team? | (07 Marks) |
| NA. | c. | Explain the team decision making process steps in detail. | (10 Marks) |
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| 6 | a. | What do you mean by delegation? | (03 Marks) |
| U | b. | What are the barriers to effective Delegation? | (07 Marks) |
| | c. | What are the key skills required in Coaching? | (10 Marks) |
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| 7 | a. | Define conflict. | (03 Marks) |
| | b. | Explain the different levels of conflict. | (07 Marks) |
| | c. | What is charismatic leadership? And explain the effects of charismatic leadership. | 2 (2) |

Laura is the associate director of a nonprofit agency that provides assistance to children and families. She is the head of a department that focuses on evaluating the skill building programs the agency provides to families. She reports directly to the agency leadership. As a whole, the agency has been cautions in hiring this year because of increased competition for federal grant funding. However, they have also suffered high staff turnover. Two directors, three key research staff and one staff person from the finance department have left.

Laura has a demanding schedule that requires frequent travel, however, she supervises two manger who in turn are responsible for five staff members each. Both managers have been appointed within the last six months.

Manager 1: Kelly has a specific background in research, she manages staff who provide research support to another department that delivers health services to youth. Kelly supports her staff and is very organized; however, she often takes a very black and white view of issues. Upper level leadership values Kelly's latest research on the therapeutic division's services. Kelly is very motivated and driven and expects the same from her staff.

Manager 2: Linda has a strong background in social science research and evaluation. She manages staff that work on different projects within the agency. She is known as a problem solver and is extremely supportive of her staff. She is very organized and has a wealth of experience in evaluation of family services. Linda is very capable and can sometimes take on too much.

The managers are sensing that staffs are becoming overworked as everyone takes on increased responsibilities due to high staff turnover. Staffs have also mentioned that Laura's "glass half empty" conversation style leaves them feeling dejected.

In addition, Laura has not shared budgets with her managers, so they are having difficulty appropriately allocating work to staff. Laura said she has not received sufficient information from the finance department to complete the budgets. The finance department said they have sent her all the information they have available.

As staff becomes distressed, the managers are becoming frustrated. They feel like they are unable to advocate for their staff or solve problems without key information like the departmental budget.

Questions:

- a. How can Laura most effectively use both management and leadership skills in her role as associate director? What combination of the two do you think would work best in this setting?

 (05 Marks)
- b. What steps could be taken to build staff confidence? (05 Marks)
- c. What advice would you give Laura on improving her leadership skills and to the managers on improving their management skills? (05 Marks)
- d. Which leadership styles do you thick a leader would need to be effective in this situation?
 (05 Marks)